



Robert Johnson, Esq. Director

Office of Purchasing and Supply Services  
Facilities Administration Building  
13300 Old Marlboro Pike, Room 20  
Upper Marlboro, MD 20772  
301-952-6560 Fax: 301-952-6605

### NOTICE OF CONTRACT AWARD

March 15, 2018

Sierra-Cedar, Inc.  
1255 Alderman Drive  
Atlanta, GA 30005  
Tel: 678.385.7540  
Fax: 480-423-0213  
Contact: Kevin Bryant and Darren Smith  
Email: [kevin.bryant@sierra-cedar.com](mailto:kevin.bryant@sierra-cedar.com)  
[darren.smith@sierra-cedar.com](mailto:darren.smith@sierra-cedar.com)

Buyer: Donna Parks  
Tel: 301.952.6567  
Fax: 301.952.6605  
Email: [Donna.Parks@pgcps.org](mailto:Donna.Parks@pgcps.org)

**Subject: RFP 043-17 Enterprise Planning and Budgeting Cloud Services Implementation**

Sierra-Cedar, Inc. has been selected as the vendor to provide services in accordance with the above-mentioned RFP 043-17. This contract sets forth the terms and conditions and is provided for your review and acceptance. Any changes or additions made by your company must first be accepted by the Purchasing Division before the contract is valid.

The intent of this contract is to provide the Board with an expedited means of procuring supplies and/or services at the lowest cost. This contract is for the convenience of the Board and is considered by Purchasing Department to be a "Non-Exclusive" use contract. The Board does not guarantee any usage. The Board will not be held to purchase any particular Brand, in any groups, prices or discount ranges, but reserves the right to purchase any item/items listed in the price schedule submitted.

Until the contract is signed by Sierra-Cedar, Inc. and the BOARD, authorization for commence to service sites on behalf of the contract is forbidden. Please sign below and return all documents to the PURCHASING OFFICE within ten (10) business days. Failure to sign the contract award and return all required documents within the specified time, shall rule your offer null and void and, therefore, award shall be made to the next low responsive bidder.

#### INITIAL CONTRACT TERM

The initial term of the contract is one year and until project completion.

#### OPTION TO RENEW CONTRACT

Upon satisfactory service and by mutual agreement the BOARD OF EDUCATION OF PRINCE GEORGE'S COUNTY reserves the right to renew the contract. The term of renewal shall not exceed two (2) additional one (1) year periods.

#### CONTRACT AWARD ESTIMATED AMOUNT

The estimated amount of award is not to exceed

**\$891,010.00**

**THIS NOTICE OF AWARD IS NOT AN ORDER TO COMMENCE SERVICE/WORK OR TO MAKE DELIVERIES** at this time. Commence service/work/deliveries only after receipt of a purchase order(s) signed by the Purchasing Agent.

ALL PURCHASE ORDERS placed throughout the terms of the contract will require delivery/service in accordance with the offered time(s).

**PERFORMANCE/PAYMENT BOND (Not Applicable)**

If required the successful Respondents shall submit a performance bond, Cashier's or Certified Check in the amount of one hundred percent (100%) as determined by the BOARD and specified in the RFP, of all phases of the contract to ensure the satisfactory completion of the work for which a contract or purchase order is awarded that exceed \$100K. (Comar 21.06.07.03) The Board reserves the right to request performance bond for amount under or over \$1000.00. The performance bond shall be submitted with the return of the signed contract award WITHIN TEN (10) BUSINESS DAYS.

The bond, cashiers or certified check must be made in favor of the **BOARD OF EDUCATION OF PRINCE GEORGE'S COUNTY, UPPER MARLBORO, MARYLAND 20772-9983.**

**LIQUIDATED DAMAGES/FAILURE TO PERFORM WORK**

The successful Awardee accepts this contract with the understanding that should they fail to complete the work in an acceptable manner and in the time stated, shall be subject to the payment of liquidated damages as stated in the solicitation documents.

**AVAILABILITY OF FUNDS**

The contract shall be deemed executory only to the extent of appropriations available to the BOARD for the purchase of such articles. The obligation of the BOARD on all contracts, including those which envision funding through current and successive fiscal years, shall be contingent upon actual Board appropriations for the fiscal year(s) involved.

**CRIMINAL BACKGROUND CHECK/PHOTO IDENTIFICATION BADGE**

It is the responsibility of the Consultant to make certain that its employees, agents, volunteers, and contractors who have contact with students be fingerprinted and have a background check in compliance with Title 5, Subtitle 5, Part VI, of the Family Law Article of the Maryland Code.

A. **Employees Having Direct Contact with Students:**

Any and all current and future employees of Consultant/Contractors who may have direct contact with students must have a criminal background check and fingerprinting conducted by the Finger Printing Office of the Board before 14 days before beginning work. Previous background checks will not be accepted. The fee for the background check shall be paid by the Consultant/Contractors by check or money order at the time the fingerprinting is performed. No employee can begin work in a PGCPS Schools until results have been received. Violation of this provision may result in Termination for Cause.

B. **Employees Do Not Have Direct Contact With Students:**

Employees of Consultant/Contractor who will be placed in a PGCPS Schools but will not have direct contact with students must have on record a Criminal Justice Information Service (CJIS) and NCIC background checks. Copies of the background checks must be forwarded to the Contract Officer before services can commence. Every two years the Consultant shall submit copies of background checks to the Contract Officer. Should any employee be flagged during the term of this agreement, the Consultant shall contact the Contract Officer within 24 hours of notification. Violation of this provision may result in Termination for Cause.

C. Employment of Child Sex Offenders:

The Consultant/Contractor shall at all times be compliant with the Criminal Procedure Article of Annotated Code of Maryland Section 11-722 that states that a person who enters a contract with a County Board of Education or a nonpublic school may not knowingly employ an individual to work at a school if the individual is a registered child sex offender. If a registered child sex offender is employed by the Consultant/Contractor, the Consultant/Contractor is prohibited from assigning that employee to perform management, delivery, installation, repair, construction or any other type of services on any The Board property. Violation of this provision may result in Termination for Cause.

**INSURANCE**

A Certificate of Insurance, made in favor of the Board of Education of Prince George's County, Upper Marlboro, Maryland 20772-9983, must be submitted to the PURCHASING OFFICE with the returned signed NOTICE OF AWARD within ten (10) business days. The certificate should reference the Solicitation Number as shown herein. It will be the responsibility of the contractor to ensure that a current Certificate of Insurance is on file in the Purchasing Office during the entire period of the contract.

This notice of award, plus the solicitation and any pertinent documents will constitute the entire contract after acceptance by your firm and the BOARD. Please refer to the **RFP 043-17** for all applicable terms and conditions.

ACCEPTED BY:

**FOR THE FIRM:**

**FOR THE BOARD OF EDUCATION:**

 3-29-18  
SIGNATURE DATE

 4/3/18  
SIGNATURE DATE

Kevin Bryant  
NAME

Robert Johnson  
NAME:

Govt Public Sector  
TITLE

Director, Purchasing & Supply Services  
TITLE

Sierra-Cedar, Inc.  
FIRM

FOR THE BOARD OF EDUCATION  
OF PRINCE GEORGE'S COUNTY  
UPPER MARLBORO, MARYLAND 20772-998

\* Subject to execution of  
professional services agreement.  
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**CONTRACT PRICING**

Item No.	Item Description	Hourly Rate		Firm Fixed Price	Unit Hours
		On-Site	Off-Site		
1.	Full Life Cycle Enterprise Planning and Budgeting Cloud Service Implementation	\$190.00	\$150.00	\$593,810.00	2474 (Onsite) 825 (Offsite)
2.	Enterprise Planning and Budgeting Cloud Service Customizations	\$190.00	\$150.00	--	Zero (Onsite and Offsite)
3.	Training	\$190.00	\$150.00	\$64,800.00	270 (Onsite) 90 (Offsite)
4.	On-Site Go Live Support	\$190.00	\$150.00	\$38,000.00	200 (Onsite)
5.	Post Implementation Support (180 days)	\$190.00	\$150.00	\$36,000.00	240 (Offsite)
6.	Third-party products integration support including, but not limited to, Oracle EBS, School Max, Trapeze, OBIEE Dashboard and reports, MS Excel and any other source required by PGCPS	\$190.00	\$150.00	\$72,000.00	300 (Onsite) 100 (Offsite)
7.	Enterprise Planning and Budgeting Cloud Service Dashboard and Reports	\$190.00	\$150.00	\$86,400.00	360 (Onsite) 120 (Offsite)
8.	Miscellaneous (please specify)				
9.	Miscellaneous (please specify)				
	<b>Contract Total (not to exceed)</b>			<b>\$891,010.00</b>	<b>3604 Onsite 1375 Offsite</b>